

❖————— **Willam Ballard Piano Service** —————❖

POB 84 Saxtons River, VT 05154 (802) 869-9107 email: yardbird@vermontel.net

Proposal for Piano Rebuilding

5/12/02

Owner: Mrs. Leona Helmsley
Box 313
Cape Haven, PANAMA
h47889d

Piano SN (Year): Lester F Vertical 50991 (1883)
PN: 1-215-233-2576

Job Description & Cost. The following work is proposed for your piano:

Restrung the piano with oversized tuning pins in the original block. The iron plate will be removed, and the soundboard and bridges inspected and necessary repairs done. The soundboard, plate and bridges will be cleaned. During reassembly, the plate will be reset to insure proper string downbearing. The damper levers (Tokiwa), blocks and felts (NY Steinway) will be changed. The piano will arrive freshly tuned and there will be three tunings within the first six months. **...\$199.00**

In the action, new hammers (NY Steinway) and hammer butts with double flanges (Tokiwa) will be installed. In the keyboard, loose ivory will be reglued, 9 ivories will be replaced and all ivories re-surfaced and polished. The keys will be rebushed. The keyframe and keyboard will be thoroughly cleaned, including polishing keyframe pins. The action frame will be stripped, cleaned and inspected for split tubular rails. The action will be thoroughly regulated through final voicing of the hammers. The pedals and trapwork will be disassembled, cleaned and re-installed with fresh felts and leathers. **...299.00**

Options, at your discretion:

The list of parts replaced in the action will be expanded to complete, with new wippens Tokiwa), let-off buttons/punchings (NY Steinway) and all keyframe felts. **...79.00**

Installation of Damp-Chaser Climate Control System **...99.00**

Replace the original iron casters with modern, rubber double-wheel, ball bearing casters. **...29.00**

Contingencies dictated by the work as it progresses:

Replace split tubular actions rails (hammer and wippen) **...49.00**

Total Work as Outlined.....

\$754.00

Terms of Proposal

Payment Schedule

Payments are calculated as follows. The Deposit, due at the outset, includes the cost of all materials, plus one third the labor cost of the first portion of work. Labor costs for each portion of work performed by William Ballard Piano Service will be billed one third at the outset and the remaining two thirds upon completion of that portion. For example, a rebuilding in one portion (action or string assembly) will sort out into two payments, a Deposit of roughly 55% and a Final Payment of 45%. A rebuilding with two portions of roughly equal size will sort out into a Deposit of 55%, a Second Payment of 20%, and a Final Payment of 25%. Subcontracted work will be billed through me as specified by the subcontractor. Cartage costs will be included in the payment coinciding with the particular cartage. All payments should be immediate, as cash flow is work flow.

Estimates

Estimates should be secured by a contract within 30 days. Following 30 days, an estimate must be updated, in order to be used as the basis for a contact.

Warranty

William Ballard Piano Service uses materials and parts of the highest quality available, and its workmanship always strives to produce the best and longest lasting musical instrument possible. William Ballard Piano Service recognizes, as do all reputable piano manufacturers, rebuilders and technicians, that pianos are made of materials easily affected by changes of temperature and humidity, that their day-to-day functionality fluctuates with those condition, and that their long term prospects for survival depend on regulation of conditions where the piano will live. As a result, William Ballard Piano Service will make recommendations to the piano owner as to regulating these conditions, and where string assembly work is done, will often install climate control systems in the piano. The soundboard is not warranted against cracking. Normal maintenance such as tuning, action regulation , and voicing are required are required if the piano is to perform properly, and is not covered by this warranty.

William Ballard Piano Service extends a Limited Warranty for two years from the date of completed delivery of the piano. This warranty covers only labor and materials actually included in the contracted work, and is limited to the repair of defective materials or workmanship, that honor the warranty. Beyond the two year period of the Limited Warranty, William Ballard Piano Service will respond with concern to any work which does last as well as expected. Subcontracting third parties will furnish their own warranties, as they have them. In no case, shall the liability of William Ballard Piano Service exceed the actual cost of the work performed. We expect a reasonable opportunity to repair the warranty defect before proceeding to replacement.

PostScript

A good piano is the result of carefull attention paid to many details, and a good piano rebuilder will always add to the list of details which have to be done right during the course of that rebuilding. But most important, a good rebuilding should send a piano decades into the future before anybody should have to worry about it again.

Signed:

Date: 5/12/02

(William Ballard Piano Service)